



## LIABILITY & RISK ANALYSIS REPORT

It is important for Konist, LLC, owner of Drive Thru Car Wash, to disclose to potential Lender(s) and Equity Partner(s), the potential liability and risk factors associated with our project/venture, and to describe how we plan to counter those factors. In bold, we disclose what we believe to be the liability and risk associated with our project/venture, and then we elaborate on how we will reduce and/or eliminate those factors. It should be noted that other liability and risk factors may be discovered at a later date, however, the following is an indication of those factors currently identified by Konist, LLC.

**Insufficient Project Management:** To insure the construction project is completed on schedule and within the parameters indicated related to cost, Konist, LLC will enter into a formal contract agreement with a Licensed General Contractor, in which the contract will offer concessions for on-time problem free completion of each stage of construction, and penalties for failure to meet the expectations set forth in the contract agreement. This will insure accountability and encourage superior project management.

**Meeting the Minimum Income Projections:** Drive Thru Car Wash provides a clear indication within our financial pro-forma's, in section five, of our ability to service debt, repay the loans and profit, based at the lowest possible operational capacity of 60%, with the highest debt load. Our location combined with the uniqueness of our business, further complimented by us having two independent revenue generators within the same building, substantiates the feasibility of our ability to meet, and even exceed our minimum income projections.

**Inadequate Operational Management:** Drive Thru Car Wash will employ an experienced and motivated Manager, to be responsible for all employee and operational oversight. This key Team Member will ensure our successful operations, by being able to multi-task, identify problems, trouble-shoot equipment failures, and manage subordinate staff in a friendly but firm manner. Konist, LLC will diligently search for the right person for this job, and then pre-screen them using our internal methods.

**Equipment Failure and Operational Downtime:** To avoid the possibility of equipment failure on either side of our operations, Drive Thru Car Wash will only purchase and lease the highest quality equipment, that comes with an attentive service agreement, and a guarantee of prompt service should a problem arise. We have completed an ample amount of due-diligence as described in section five, to identify the equipment suppliers we want to purchase and/or lease from.

